

Albany Area Chamber Network

OCTOBER 2021 Volume 53, Issue #10

October Membership Forum

With Guest Speaker: Sheriff Jim Yon

October 27th

11:30-1:00 PM

\$22 Members | \$32 Non-Members

Linn County Expo Center

*Chamber Board Raffle Prizes:

Apple Watch from Kristal Dufour, Jon Kloor, & James Ramseyer

Holiday Bowling Package from Roger Nyquist & Jennifer Stanaway

Register at: www.albanychamber.com/events



PREMIERE SPONSOR:



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◀ SPECIAL THANKS TO OUR
DIAMOND MEMBER





Message from the Chamber

Welcome to the October Chamber Newsletter. I thought I would recap my experience with the Albany Business Extravaganza (ABE) at the Linn County Expo Center last month.

For five hours business leaders did not have that look of concern with how their business will absorb inflation, find employees, manage logistical challenges, or prepare for a potential regulation of customer vaccinations.

Instead, over 70 businesses were on display, appearing strong and poised as they visited and reconnected with other businesses as well as introduce themselves to members of our community. Without the traditional luncheon and speaker before the ABE, I was concerned the event would lack the energy that transfers from a luncheon of over 300 people. I was pleased to feel that same energy as I walked between booths, talked with friends, and selected a few samples.

I was also pleased to see the partnership with Worksource Oregon at work during the event. Leveraging their experience and reach was critical to support the recruiting efforts. With over 60 job openings at ATI in Millersburg, it was important for our business to have a presence and meet with potential candidates. Traffic was sporadic at times, but we had engaging conversation with members of our community. It will be important to track the engagement with job seekers and provide that information back to the chamber.

I may be "speaking to the choir", but this event demonstrates the power of the business-to-business relationships fostered by the Albany Area Chamber of Commerce. On behalf of the Albany Area Chamber of Commerce we thank our sponsors and businesses for their contributions to this year's Albany Business Extravaganza.

Bill Draper
ATI
2021-2022 Board Chair



Your Business and Community Advocate

Welcome to the Chamber!

New Members

Flowers-n-More

740 Madison St SE
Albany, OR 97321
www.flowersnmoreor.com



Flowers-n-More hand delivers premium arrangements and gifts to celebrate life's special moments.

Deep End Analytics

P.O. Box 78
Corvallis, OR 97339
www.deependanalytics.com



Deep End Analytics is here to Help Businesses Make Smart Decisions. Kate offers business analytic analysis and consultant services.

Homebridge Financial

1801 17th Ave SE Ste. 1
Albany, OR 97322
www.homebridge.com/StephanieLunceford



Stephanie Lunceford is a dedicated mortgage professional whose focus is on delivering an outstanding loan experience. She does this by offering her customers a diverse line of loan solutions to fit their unique needs.

Copper Rock Real Estate

2376 14th Ave SE
Albany, OR 97321
www.copperrockrealty.com



Copper Rock is a boutique brokerage in the Mid-Valley specializing in commercial real estate.

Thank You to Our Milestone Members

50 Years

Boehme & Running CPAs, LLC

45 Years

More Ink

20 Years

AK Carpet & More

5 Years

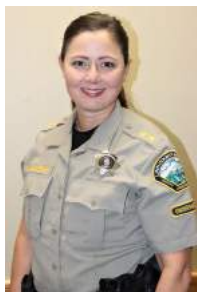
Best Western Premier Boulder Falls Inn
Benton County

Reinvesting Members 8/16/2021-9/15/2021

Albany Sport and Spine Physical Therapy
All Star Labor & Staffing
Artisan Custom Countertops
Assurant
C.H.A.N.C.E.
COUNTRY Financial - Morford
CPP - Titanium
Gerding Builders
Groome Transportation
Harts Nursery of Jefferson, Inc.

Hasty Freez, Inc.
Heritage Mall
Hub International Northwest
Keller Williams Realty Mid-Willamette- Beem Team
Keller Williams Realty Mid-Willamette- MacHugh
Pure Beauty Aesthetics
Springhill Cellars Winery Umpqua Bank
Umpqua Bank
Willamette Association of REALTORS®

In The News News from our Members



New Linn County Undersheriff

Linn County Sheriff Jim Yon has promoted Captain Michelle Duncan, a 24-year staff member, as his new undersheriff, succeeding Paul Timm. Duncan is the first female undersheriff in the history of the LCSO and has held numerous posts in the Patrol Division during her law enforcement career.



Light Up A Life to Honor Loved Ones

Take a moment during the holiday season to join Samaritan Evergreen Hospice in honoring those who are important to you at a virtual ceremony.

Viewers are able to customize their experience by clicking through reflections from hospice chaplains, a memorial slideshow of hospice patients and lighting of candles video. All are invited to attend this impactful event.

Beginning Nov. 19 at samhealth.org/LUAL2021.

Call 541-812-4662 for more information.

To make a donation toward services provided by Samaritan Evergreen Hospice, call 844-768-4256.

Golden Ticket Winner! Berlee's Fancies



www.berleesfancies.com
Facebook: Gift Baskets by Berlee's Fancies
Phone: 541-905-2800

Background: Born in Albany and raised in the Albany/Lebanon area, I left for the 'big city' (L.A.) for 3 years in my early 20's. Major culture shock for this 'country girl'! I met my husband, Rolf, while there. We were married in Salem, OR, and moved back to L.A. for one more year, then returned to the Willamette Valley. We've been married 43 years and have 2 children (married) and 4 grands!

My official background is in bookkeeping, though I have always dabbled in crafts, graduating to professionally-designed gift baskets and have been 'in the biz' for 18 years providing 'Designed to Impress' gifts and gift baskets. I LOVE what I do and am so pleased to be able to provide 'another marketing option' to local businesses.

Congratulations! Pot of Gold Winners - Albany Business Extravaganza



Barb Esterling



Rachel Eigel

Biggest Issue Facing Albany: Businesses being allowed to remain OPEN on a consistent basis thus encouraging more reliable employment and services for local residents.

Community Involvement: Most of my active 'involvement' has been providing gift baskets for local community fundraisers. I'm also a long-standing member of the Albany Area Chamber and have served on the Albany Business Extravaganza and Women in Business committees.

Business Marketing Niche: Berlee's Fancies offers 'Designed to Impress' marketing alternatives to local businesses in the form of gifts/gift baskets incorporating the client's business colors, logo-imprinted ribbon and labels and adding in the client's company 'swag'. 'Branding' is always uppermost in my mind while designing for a specific business.

"Fancy That! Fancy This! Berlee's Fancies...
Designed to Impress!"

Membership Forum Speaker



October 27th Sheriff Jim Yon, Linn County Sheriff

Jim Yon was born and raised in Albany, and has lived in Linn County for a vast majority of his life. September 15, 1993 he was hired by the Sheriff's Office as a resident deputy in Harrisburg; and transferred to the Albany office in 1997.

He was appointed Sheriff June 1, 2018, and has been a field training officer on the county's dive team for 10 years. Sheriff Yon has been married to his wife Angie, for 27 years and have two adult children. He enjoys sports, camping and the outdoors.



Annual Forum Passes

Purchase an annual pass for our upcoming Membership Forum Luncheons. Save the time and hassle of registering for each individual event. Don't forget your staff - get them one too!

With the annual pass, you are automatically registered for each forum, so all you have to do is show up! You can buy an Annual Pass on our website: www.albanychamber.com/events until the 22nd.

New Board Members Spotlight



Joseph B. Folds III (Joe)
Oregon Freeze Dry, President and CEO

Volunteer Experience: Local community food drives

Volunteer Leadership Roles: Corporate Advisory Board – The University of Virginia Darden School of Business

Brief personal history: Born in the UK, Grew up in Buffalo, NY. B.S. in Mechanical Engineering from University of Buffalo and MBA from the University of Virginia Darden School of Business. Married to Lynn for 30 years and have three grown boys, Joe, Josh and Ben. Most of my working life has been in the food industry and I lived mostly on the East Coast and then spent 11 years overseas in Hong Kong, Australia and Germany. I moved out West at the end of 2017.

Why you believe the Chamber is important to the community: Helps to build healthier communities by supporting businesses that provide employment.

Brian Oare

Oare & Associates Realty, Owner

Chamber Committees: Annual Golf Tournament, Albany Business Extravaganza, Member Recruitment

Other Volunteer Experience: President-Greater Albany Rotary Club, Incoming President-Willamette Association of Realtors, President-New Business Generations

Brief personal history: I have lived in Albany for 45 years. I am married with 2 kids and 2 grandkids. I have been a carpenter, worked in the rare metals industry, owned a restaurant, and am now in real estate.

Why you believe the Chamber is important to the community: They are a strong activist for business members and provide resources if needed by small and large businesses!



Letter to the Albany Linn County Business Community from Sheriff Jim Yon

I thank you for allowing me the opportunity to talk to you today about the Linn County Law Enforcement levy. This levy has been around for more than 30 years. It came about when the timber industry fell on hard times and the monies received from the timber harvest went away. Linn County decided to go out for a tax levy to help fund the Sheriff's Office, District Attorney's Office and Juvenile Department. Each of these entities divide up the tax revenue collected, and the Sheriff's Office gets the lion's share of it, 76% of the funds.

Fast forward to today. The Sheriff's Office budget is well over 50% funded by this levy. Currently, I have 127 of my 190 total employees that are paid out of the levy dollars and most of these are either in my patrol or corrections divisions.

If this levy failed, there would be drastic cuts made to the patrol and corrections divisions. This in turn would be make it extremely difficult to provide law enforcement services in our community. It takes staff to handle calls for service and we still handle every call of service. This is a rare endeavor in today's law enforcement. This would change.

It also means dramatic cuts in capacity at the Linn County Jail. Linn County is lucky to have a 230 bed jail to hold the bad guy or girl when needed. I would not have the staffing level to hold inmates at our current level.

We are asking for a 15-cent increase to the levy and this equates to an increase of about \$27 for a residence with an assessed value of \$185,000. For just over \$2 a month, we will keep all the services we provide to the public from 24-hour patrol, full jail services, and many other services. The District Attorney's Office will be able to continue to prosecute those who need to be held accountable and seek justice for the victims of crime. The Juvenile Department would be able to continue all the programs they do to curtail juvenile crime in our community.

Linn County has always managed the public's money very cautiously. We look at it like is our very own and look at every purchase with a sharp eye. It is important that we stretch every dollar we get to the furthest extent possible.

I want to personally thank each of you for taking the time to read my letter. I believe the value you get by supporting this levy is very high and the return of investment is very good. I cannot put a value on what it means to have a strong Sheriff's Office, District Attorney's Office and Juvenile Department in our community.

Vote YES this November 2 on the Linn County Law Enforcement Levy.

Sincerely,

Jim Yon
Linn County Sheriff's Office

AACC Governmental Affairs Committee Votes to Support Linn County Law Enforcement Levy:

A four-year operating levy that supports the Linn County Sheriff's Dept., District Attorney's office, and Juvenile Dept. is on the ballot for November 2nd. These departments have been depending on the operating levy since 1982 and through the years have proven to be good stewards of the money and support they receive from Linn County voters.

The proposed rate is \$2.98 per \$1,000 on assessed property value and will preserve current services including 24 hour patrol and criminal investigations, DA's to prosecute bad people, and juvenile programs that reduce crime. The operating levy funds approximately 76% of the Sheriff's Dept., 10% of the DA's office, and 14% of the Juvenile Dept. Other Linn County public safety revenue support comes from the general fund and various contracts, fees, grants, etc. Linn County continues to be vigilant about holding down costs and finding ways to generate funds via work crews, grants, fees, etc. and will continue to look for ways to lower costs.

Vote Yes for the Linn County Law Enforcement Levy

Thank You to our Premier Albany Business Extravaganza Sponsors!



We Hope to See You All Again Next Year!



And Thank You to the Many Businesses Who Participated in the Albany Business Extravaganza.

2021–2022 Officers and Directors

Board Officers

Chair: Bill Draper (ATI)

Chair-Elect: Stacie Wyss-Schoenborn (Central Willamette Credit Union)

Sr. Vice Chairs: Jennifer Stanaway (Samaritan Albany General Hospital)

Vice Chair: Kristal Dufour (AAsum-Dufour Funeral Home) James Ramseyer (Consumers Power, Inc.)

Treasurer: Loren Roth (Citizens Bank)

Immediate Past Chair: Jon Kloor (Consumers Power Inc.)

Board Members

Abel Condrea (Edward Jones), Sue Creel (First American Title), Brian Dietrich (Parr Lumber), Joel Kinman (Gerding Builders), Lori McKinnon (Coastal), Roger Nyquist (Lakeshore Lanes), John Pascone (Albany-Millersburg Economic Development Corp.), Cordell Post (Post Law Firm), Sarah Steen (AmeriTitle), Brice Winney (Stack HIP), Mike Sykes (Mike's Heating & A/C), Joe Folds (Oregon Freeze Dry), Brian Oare (Oare & Associates)

Committee Chairs

Ambassadors Chair: Liz Tilson Ramirez (AMOR Events)

Albany Business Extravaganza: Chrystal Hart-Meeker & Arthur Meeker (Xtreme GrafX)

Golf Tournament: Dick Perdue (Retired)

Emerging Leaders: Nikkita Hatch (Albany Area Chamber)

Finance: Loren Roth (Citizens Bank)

Governmental Affairs Co-Chairs: Jon Kloor (Consumers Power), James Ramseyer (Consumers Power)

Greeters Co-Chairs: Trish Irwin (Caliber Home Loans), Mr. G Nassar (Farmers Insurance), Sarah Steen (AmeriTitle), Kristin Smith (Keller Williams-Smith)

Women In Business:

Janet Steele, President

Youth Job Fair: Nikkita Hatch (Albany Area Chamber of Commerce)

Chamber Staff

Janet Steele, President

Nikkita Hatch, Program & Events Manager

GREETERS SCHEDULE OCTOBER 2021

Meet with us for an interactive, small group networking and to learn about a Chamber member. Thursday mornings at 8:15am, members attend for free.

Pre-register on the event calendar at

www.albanychamber.com.

Interested in hosting? Contact Nikkita at 541-926-1517 or email nhatch@albanychamber.com

7th: Wheeler Dealer
1740 Geary St. Albany

14th: Boshart Trucking
32788 Tangent Lp. Tangent

21st: Samaritan Evergreen
Hospice House
503 W 1st Ave. Albany

28th: Lux + Lu
313 1st Ave NW Albany

Upcoming Events

Thursday, October 7th

8:15 am Greeters

Tuesday, October 12th

3:30 pm Exec Committee -
Chamber Office

Thursday, October 14th

8:15 am Greeters

Tuesday, October 19th

11:30 am Board Meeting -
Chamber Office

Thursday, October 21st

8:15 am Greeters
Leadership Albany -
Chamber Office

Wednesday, October 27th

11:30 am Membership Forum
Linn County Expo Center

Thursday, October 28th

8:15 am Greeters

 facebook.com/albanychamber

 instagram.com/albanychamber

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